TRADE THROUGH THE DESERT: A LONG-TERM PERSPECTIVE ON GOODS, ANIMALS, AND POLITIES IN THE NEGEV1

COMERCIO A TRAVÉS DEL DESIERTO: UNA PERSPECTIVA A LARGO PLAZO SOBRE LOS BIENES, ANIMALES, Y SOCIEDADES EN EL DESIERTO DEL NÉGUEV

Steven A Rosen2

Caravan trade in the Near East, and in the Negev, is the culmination of millennia of cumulative social and technological development, essentially an expression of complex economy societies with large-scale markets. The origins of caravan trade systems are to be sought in the specifics of their historical circumstances. For example, Nabatean trade developed in the wake of the rise of market demand in the Classical Mediterranean for such goods as spices, incense, etc., and in the specific geographic context of the Negev as land bridge between the Tropics and the Mediterranean. A longer-term view of desert trade traces the precursors of caravans back to earlier systems of exchange between the desert and settled zones. Such a perspective offers a cumulative view of the contexts and development of such trade systems, beginning as early as the Epipaleolithic, and evolving through the Neolithic, Calcolithic, Bronze and Iron Ages. In this sense, the historically specific trade systems of such groups as the Nabateans fit into a larger set of longer term patterns, ever more complex in terms of diversity of goods, their social functions, distance of travel, technologies of transport, bulk of goods, social and economic frameworks for the trade, and infrastructure investment.

Key words: Caravans, donkeys, camels, Near East, exchange.

Caravans as an Endpoint in the Evolution of Desert Trade

In the second half of the first millennium BCE a strategically located desert tribal group, the Nabateans (e.g. Graf 1990; Politis 2007), being in the right place at the right time, established control of the land route between the Red Sea and the Mediterranean (e.g., Meshel and Tsafir 1975). In controlling this land route, they controlled a monopoly on the lucrative goods moving from the Tropics, South Arabia, the Horn of Africa, and India, to the markets of the developing Roman world, goods that included spices, incense, cosmetics, perfumes, and medicinal herbs. The value of these goods was such that within the relatively short span of a few hundred years the Nabateans developed into a major state, covering much of the area of modern Jordan and the Israeli Negev. Looking at the Nabatean system today, with its caravanserais (e.g., Figure 1), the marked desert roads, the wells and cisterns established along the route, and of course, the capital city at Petra, we see what seems to be a prototypical caravan trade

1 An earlier version of this article was presented at the International Workshop “Caravan Archaeologies: En Route to the Past, Present and Future”, Pica, Chile (May 2017). This manuscript was evaluated by external reviewers and edited by the Chungara Editorial Committee and the invited editors Persis B. Clarkson and Calogero M. Santoro.

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system traversing the desert. If it is perhaps not the earliest of such systems in the Near East, it certainly marks an apogee in their development. Later caravan systems, such as those of the Ottomans, seem essentially similar, even if different in such details as the specifics of the trade and the technologies.

Nabatean trade developed in response to a specific set of historical circumstances. However, from a long-term perspective, the caravan trade is the culmination of earlier trade systems traversing the desert. These trade systems seem to originate as early as the Neolithic (and perhaps the preceding Late Epipaleolithic), with small-scale goods such as shells and green stones moving between the desert and the settled zone (e.g., Bar-Yosef Mayer 2005; Wright and Garrard 2003). They evolved concomitant with changing technologies, increasing social complexity both within the desert and beyond it, and ever-greater external market demand for the goods deriving from the desert or beyond it. Of course, this evolution was not linear, but subject to the vagaries of historical circumstance; thus, trade between the desert and the sown varied greatly in intensity and function from period to period, even if the long-term picture was one of increasing complexity (Table 1).

The Southern Levantine deserts as a nexus of trade

The deserts of the Southern Levant, including Sinai, the Negev, and southern and eastern Jordan (the Badia), form an arid ring around the fertile Mediterranean zone (Figure 2). Rainfall gradients to the south and east of the settled zone are steep. Within less than 100 km either east or south, rainfall drops to less than 100 mm/year and vegetation grades from Mediterranean forest and maquis to Irano-Turanian steppe and then to Saharo-Arabian desert (e.g., Danin 1983; Evenari et al. 1982:32; Garrard et al. 1988; Zohary 1953). Furthermore, rainfall in the deserts is restricted to the winter months, resulting in what might be called ‘Mediterranean deserts’. There are no ameliorating summer rains. Environments are also affected greatly by local conditions, specifically topography, distance from the Mediterranean, and the presence of springs, both perennial and seasonal, resulting from larger scale geological structures. Thus, the central and southern Negev are impacted climatically by the Sinai coastline creating a pressure zone acting as a barrier to the deep penetration of the rain bearing winter Mediterranean cyclone systems. The rainfall gradient in the Negev and Sinai steepens as one moves south (Enzel et al. 2008). This, in turn, is ameliorated to a degree by the higher altitudes of the Central Negev and South Sinai, both showing penetrations of Irano-Turanian steppe. In South Sinai, occasional northerly incursions of monsoon rains may result in rare summer rainfall. The Rift Valley (Arava, Wadi Araba) is a deep graben surrounded by higher mountains in the west creating a rain shadow desert and extreme aridity. However, the graben itself results in substantial springs forming as aquifers meet the surface, and the steep mountains of southern Jordan in the east result in substantial run-off, both locally ameliorating the hyper-aridity of the Rift. In the Badia, the desert of eastern Jordan, springs and seasonal lakes are found in the Azraq Basin, and to a lesser degree in Jafr Basin, again, local ameliorations of arid and hyper-arid environments.
It is also important to acknowledge that modern environments, beginning with the impact of trends toward global warming which probably began some 200 years ago but which have accelerated in more recent times, cannot really serve as direct analogs for ancient times. Modern development, such as pumping water from aquifers as in the Azraq Basin, also impacts local environments (e.g., Baird et al. 1992; Garrard et al. 1988). This said, the regions under discussion may have fluctuated in their absolute degrees of aridity, but nevertheless have been essentially arid since the Early Holocene.

In the contexts of looking at the development of trade systems between the arid zone and the settled Mediterranean zone, the deserts functioned on two levels. At a regional level, resources deriving from the desert were traded into the settled zone from the earliest times. The geological and geographical variability in the region results in significant variation in resources and materials that might be transported from the desert zone, including copper, sea shells, ostrich eggshell for bead production, various minerals such as turquoise and stone materials such as Dabba marble, as well as goods like milling stones from basalt and sandstone deriving from the desert. In some periods, animals and animal products were also traded from the desert into the settled zone. At a supra-regional level, the Levantine deserts operated as land bridges between the Tropical Zone, meaning the Indian Ocean, India, South Arabia and the Horn of Africa, and the Mediterranean states and empires (Figures 2 and 3). Sinai, of course, operated as the land bridge between Egypt/Africa and the Near East, and the Badia as a link between Mesopotamia and the Levant, but these are not the focus of this essay. Thus, the deserts also were traversed, bringing goods and materials from other regions, to both the Levantine settled zone and beyond it, to the larger Mediterranean states and empires. The role of desert peoples at these two levels differs. Whereas at the regional level, the desert folk produced or mined goods and resources

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<th>Calendric Years</th>
<th>Natufian (Epi-Paleolithic)</th>
<th>Hunting-Gathering</th>
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<th>Table 1. Absolute chronology chart with cultural sequences, general cultural development, sequence of animal uses, and types of trade.</th>
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traded into the settled zone, at the supra-regional level they acted more as middlemen, in what may called transit trade. Notably, supra-regional trade did not of necessity displace the desert-settled trade, but rather eclipsed it in importance.

Prehistoric exchange

Over the course of almost two millennia, from ca. 8300 space to space 6700 BCE space (the Levantine Pre-Pottery Neolithic B), full-fledged agricultural communities evolved in the Mediterranean zone. Basic characteristics of the Middle-to-Late PPNB included farming based on cereals (wheat and barley), legumes, fruit, and animal husbandry based on goats and perhaps sheep (e.g., Kuijt and Goring-Morris 2002). Over the course of the period, hunting, especially of gazelle, declined, replaced by domestic goat and sheep (e.g., Davis 1984; Garrard et al. 1996; Horwitz et al. 1999). Sites achieved sizes of up to 10 hectares of relatively dense occupation, especially in Transjordan, and two tiers of settlement size can be defined (e.g., Gebel 2004). Incipient craft specialization is reflected in some lithic technologies (e.g., Barzilai 2010), and other crafts and technologies included plaster production, woodworking, the manufacture of mud brick in molds, and even incipient ceramic production, to a degree belying the name of the period. Elaborate cult is evident in complex mortuary behavior (skull removal, plastering of skulls), ceramic statuary, and dedicated cult structures (e.g., Kuijt and Goring Morris 2002; Simmons 2007).

Beyond the Mediterranean zone, the societies of the desert regions continued to engage in mobile hunting-gathering, organized in complex bands with sites rarely exceeding 1500 m² in area. Research suggests seasonal migrations, often exploiting ecological differences between uplands and lowlands (e.g., Bar-Yosef and Bar-Yosef Mayer 2002; Goring-Morris 1993; Rosen 2017a:105-106; Simmons 1981). Notably, beyond fundamental contrasts in subsistence, architecture in the deserts reflects the mobile lifestyles, contrasting greatly with that of the Mediterranean zone, and the elaborate cult behavior and incipient economic complexity present in the settled zone is not evident in the desert.
Figure 3. Map of the larger region, showing areas and features mentioned in the text.

Mapa de toda la región, que muestra las áreas y características mencionadas en el texto.
Goods deriving from the deserts and desert shores, the Red Sea, were transferred from the desert into the Mediterranean zone. These comprised essentially small-scale, non-bulk items, their mass limited by the absence of pack animals — they were carried by people. There is no evidence for complex trade systems based on human carriers, such as the Aztec pochteca (e.g., Berdan 2000). These goods included sea shells from the shores of the Red Sea, stone beads made on different minerals including greenstones found in the southern Negev, southern Jordan, and Sinai, other stones and minerals, such as Dabba Marble (apatite), originating in eastern Jordan (e.g., Bar-Yosef Mayer 2005; Bar-Yosef Mayer and Porat 2008; Cooke 2013; Reese 1995; Wright and Garrard 2003). Overall, the function of these goods should be connected to identity at various levels, including status (Wright and Garrard 2003).

Given the likelihood that these goods were exchanged within the desert system, along with others that are not immediately evident as exchange goods, such as arrowheads, probably like-for-like (e.g., Wiesner 1983), the internal desert system should best be classified as one of reciprocal exchange. Several media can be suggested for such exchanges, including meetings between hunting sub-bands (e.g., Bar-Yosef and Belfer-Cohen 1983). Meetings between bands as part of seasonal aggregation during yearly cycles of migration, and down-the-line exchange systems (e.g., Cann and Renfrew 1964; Fry 1980) based on one or the other of the above. However, beyond exchange within the desert, the trade that developed between the PPNB farming villages and the hunter-gatherer bands, fundamentally economically disparate societies, should be not classified as simple reciprocity (Rosen 2017a:123-124). Based primarily on ethnographic analogy and in the absence of markets in these early periods, it is difficult not to see here the presence of informal agents acting as the loci of exchange between the hunter-gatherer groups and their sedentary neighbors. Furthermore, if the primary goods imported from the desert to the settled zone in this period were status and identity based, it is not clear at all that those exported to the desert were functionally similar. Thus, sea shells from the Mediterranean are absent from South Sinai PPNB assemblages, although Red Sea shells are present in the Mediterranean zone (Bar-Yosef Mayer 2005). Based primarily on ethnographic analogy with modern Bedouin exchange systems, but also on the presence of milling stones in most PPNB sites, Bar-Yosef Mayer and Bar-Yosef (2002) suggest that grain was imported from the farming zones into the desert, supplementing gathering. Somewhat later, it is clear that cotton (Betts et al. 1994) and linen (Shamir and Rosen 2015) textiles were imported into the desert from the settled zone and given the antiquity of linen, it is not unreasonable to assume that it was among the exchange goods received by desert peoples very early on. In the absence of organic materials, it is difficult to speculate further, but the asymmetries of trade between the desert and settled zones seen as early as the Pre-Pottery Neolithic serve as the basis for the development of later trade systems.

Protohistoric exchange and the development of desert trade

Goats were adopted into the Levantine desert hunter-gatherer societies beginning in the PPNC (ca. 6700-6200 BCE), corresponding to the period of collapse of the PPNB village system in the sedentary zone. The rise of goat and sheep herding in the desert, characterized in this early period as herding-gathering (Gilbert 1983; Rosen 2017a:110-130), and the transition from hunting to herding as a primary subsistence mode, had major implications for social organization, culminating in the evolution of tribal societies (Parkinson 2002; Rosen 2017a for definitions and discussions of tribes).

Although the PPNB collapse must have caused disruptions in the desert-settled exchange systems, and the adoption of herding changed the basic structures of desert society, based on the archaeology it is difficult to trace any change in the basic character of exchange between the desert and the settled zone until the end of the 5th millennium BCE. In addition to the goods described for the PPNB, during the Tuwaijan culture/period (the desert equivalent to the PPNC) large flake tools (bifacial knives, tile knives, and later in the sequence, tabular scrapers), at least partially attached to ritual functions, were traded from quarries and workshops in the desert into Late Neolithic village society (Goring-Morris et al. 1994; Rosen 2017a:122). In Jordan, the large size of some of these quarries has led some researchers to suggest an industrial scale to this exchange (e.g., Abe 2008; Müller-Neuhof 2013; Quintero et al. 2002), although the date of these quarries has not been well established and probably well post-dates the PPNC. However, the intensity of this exchange is difficult to gauge given problems of chronology and the classic issue of whether density of materials reflects short-term intensity of exploitation or long term accumulation. In the Negev, the extensive (as opposed to intensive) nature of production of these tools is clear, based upon the small scale of quarry/production sites (e.g., Rosen 2017a:164, footnote p.166). Regardless, all agree that desert pastoral peoples were involved in systematic trade of these large flake tools from the arid periphery into the settled zone.

In this context, it is important to note that there is no evidence for the harnessing of animals in the desert prior to the domestication of the donkey. The use of the
travois, pulled by dogs or people, is unknown. There are iconographic hints that goats may have occasionally served as pack animals, as in the ceramic figurine of the Gilat Ram (Israeli and Tadmor 1986:fig. 17), but even accepting this doubtful possibility, goats as pack animals are fundamentally limited.

The seeds of major change were sown in the late 5th millennium BCE, in the Chalcolithic period, with the beginnings of copper metallurgy. Ore sources are found exclusively in the desert zones at Feinan in the Rift Valley in Jordan, at Timna, farther south in the Rift Valley, and in South Sinai (e.g., Adams 2002; Golden 2010; Rothenberg and Glass 1992). Although direct evidence for Chalcolithic copper mining/production has not been found in Feinan, chemical analyses strongly suggest that it was the primary source for most of the copper found in the Mediterranean heartland of the Ghassulian culture (Hauptman 2007; Shugar 2001). Hundreds of copper objects, the vast majority cultic in function, have been recovered from Chalcolithic sites in the Ghassulian realm, most especially notably the hoard of objects from the Nahal Mishmar cave (Bar-Adon 1980). Levy (2007) has suggested that organized donkey caravans brought ores from Feinan to the Beersheva Basin, where there is evidence for copper smelting (e.g., Gilead et al. 1992: Levy and Shalev 1989; Shugar 2001). There are disputes over the date of the domestication of the donkey and its systematic integration into trade economies, with many researchers suggesting significantly later dates for domestication (e.g., Mileski 2013). However, beyond this, recent excavations at the site of Nahal Tsafit, an encampment on the road from Feinan to the Beersheva basin and the Chalcolithic heartland, suggest that copper was traded into the settled zone by desert pastoralists (Knabb et al. 2018; also Gates 1992 for pastoral involvement in trade). Although dated to the late 5th and early 4th millennia BCE, contemporary with the Ghassulian culture, Nahal Tsafit represents a characteristic site of the desert Timnian culture, with material assemblages, architecture, and a geographical distribution quite different from that of its northern contemporary. Petrographic analysis of the ceramics from the site indicates sources both in Feinan and in Judea, thus reflecting Timnian trade connections and perhaps even movement. The presence of ceramic cores originating in the settled zone in some Chalcolithic objects suggests that at least some of the actual manufacture also took place away from the copper sources, suggesting export of ores rather than finished items. The presence of arsenical/antimony/copper alloys, whose sources appear to be in Armenia, indicates long-range trade for some of the objects, although the structure of this trade has been difficult to investigate.

Entrépôts for the copper trade, apparently connected to Egypt, also were established in the Aqaba area, at the sites of Tall al-Magass and Hujayrat al-Ghuzlan (Khalil and Schmidt 2009), dating to the terminal 5th and early-mid 4th millennia BCE. Both the copper and the ceramic typologies suggest connections to Feinan (Kerner 2009). The presence of casting molds and ingots suggests on-site production. The connections to desert peoples is evident in elements of the material culture at the sites, although the sites themselves are dense concentrations of rectilinear construction with proper stone walls and deep stratigraphy, indicating intensive occupation, in great contrast to the typical desert Timnian campsites. It is tempting to conclude that the copper trade between Feinan and the Red Sea was based on donkey caravans given the presence of donkey bones at Hujayrat al-Ghuzlan. However, the issue is not clear, and the chronology of the evolution of this trade is still unresolved.

Other desert goods traded into the settled zone continue to include various types of shells, shell beads (Bar-Yosef Mayer 2005) and beads of other materials (e.g., van den Brink et al. 2004), granite objects (e.g., violin shaped figurines [Oren and Gilead 1981]), hematite (Knabb et al. 2018), and tabular scrapers (large flake tools) (Abel 2008; Fuji 2011; Rosen 1983). As with the preceding phase, if on the one hand this trade was not intensive, but neither was it merely the reciprocal exchange of gifts evident in within the desert system. As in the preceding periods, it must have required agents and formalized structures of exchange. However, beyond this, the Timnian culture in this period (the Middle Timnian) remained essentially autonomous. Exchange with the settled zone was a supplement to the pastoral economy, not a mainstay.

The donkey and the Bronze Age

The domestication of the donkey and its integration into Levantine trade economies changed the nature of desert exchange systems. There is debate concerning the actual date of the domestication of the donkey and the status of equid remains at Chalcolithic sites in the southern Levant (e.g., Grigson 2012; Mileski 2013; Ovadia 1992; Rossel et al. 2008). However, certainly over the course of the 4th millennium BCE, the role of donkeys in desert-sown trade becomes evident in both the increase in numbers of objects traded and in the mass of individual objects. If in the Chalcolithic period (late 5th millennium BCE) we can see the import of basalt bowls, sometimes 10s of kilograms in mass (e.g., Gilead and Goren 1989; Rowan 1998), into the Beersheva Basin from distances of perhaps 100 km or more, from sources in southern Jordan, the numbers of these bowls seems limited. In comparison, for example, in northern Israel, the Natufians also imported large basalt vessels from distances up to 50 km (Weinstein-Evron et al. 2009), obviously well before the domestication of the donkey. However, by the late 4th or early 3rd millennium BCE, hundreds of ferruginous and
quartzitic sandstone milling stones were imported into the town of Arad from the Central Negev, of similar mass and similar distances to the basalt vessels, a trade in mass which seemingly must have necessitated the use of donkeys. The presence of donkey bones at Hujayrat al-Ghuzlan and the possible connection to the early copper trade has already been indicated. Furthermore, Abe (2008) and Müller-Neuhoff (2013) suggest that the tabular scraper trade, from the desert quarry workshops to the settled sites of the Mediterranean zone, apparently during the same period (although dating is difficult) was facilitated by donkey transport. On the other hand, some of this trade may perhaps be attributed to pastoral exchange systems rather than formal caravan systems.

Thus, it is difficult to determine with any certainty when formal (or for that matter, informal) donkey caravans were first integrated into the desert-settled trade economies. Certainly, by the mid-3rd millennium in Mesopotamia, donkey caravans were well-established, as indicated in texts (e.g., Wayne and Violet 2012); however, Mesopotamian donkey caravans appear to travel between towns and cities within the settled zone, rather than traversing the desert. We may suggest donkey caravans between Feinan and the towns of the southern Levant in the Early Bronze Age. If copper objects in Ghassulian habitation sites (5th millennium BCE) in the Southern Levant should be characterized as rare (and not really requiring such organized transport), at the Early Bronze Age II town of Arad (early 3rd millennium BCE) they numbered hundreds of objects, including more than 50 copper axes, essentially an ax to each household (Ilan and Sebbane 1989). Furthermore, the scale of copper production at Feinan (the primary source for Aradian copper) in the 3rd millennium BCE, the Early Bronze II/III, was orders of magnitude greater than in the preceding periods, thus perhaps indeed suggesting donkey caravans as the medium of transport for copper objects. A key aspect of this transition is the shift from trade/transport of rare objects to everyday objects, that is, mass or bulk trade. Similarly, the movement of large pots, cooking ware and storage jars, between the Negev/Sinai and the settled zone in the early 3rd millennium (e.g., Amiran et al. 1973), at least sometimes associated with outposts attached to the copper trade, almost certainly required donkey transport. The contrast between these outposts and typical pastoral encampments (e.g., Beit-Arie 1986; Saidel 2002) suggests a form of directed trade and should probably be characterized as an early type of caravan trade. Toward the end of the third millennium B.C.E, after the collapse of the Early Bronze Age urban system in the north of the country, the Negev in the Intermediate Bronze Age (=EBIV, EB-MB, MB1, etc.) saw a florescence in habitation sites, some achieving sizes of 100 or 200 structures (Cohen 1999). Connections with Feinan would have been well established, both based on ceramic petrography and the discovery of caches of copper ingots at a number of sites (Goren 1996; Segal and Roman 1999). The copper trade continued, probably on to Egypt (e.g., Goren 1996), despite the collapse of the Levantine urban matrix, and the intensity of exploitation of copper during this period as evident in various sites in the Arava (Yekutieli et al. 2005) again suggests the possibility of donkey caravans. Schwimmer (2016) has recently conducted a survey of rock art in the region between the two major Intermediate Bronze Age sites of Ein Ziq and Beer Resisim and combining GIS analysis of optimal routes and the location of specific elements of the rock art associated specifically with Intermediate Bronze Age material culture. He suggests a partial route for a donkey-copper trade system ultimately connecting Feinan with Egypt, but passing through the central Negev.

Evidence for agricultural practices associated with Intermediate Bronze Age sites in the central Negev is absent (no sickle segments, no associated fields or threshing floors, etc.). Combined with the large size of some of these sites, there was perhaps a need for regular provisioning, again suggesting the possibility of organized donkey caravans, although one cannot rule out simpler pastoral exchange systems.

In the succeeding periods, the Middle and Late Bronze Ages, there is scarce evidence for habitation sites in the central Negev. There are disputes over the meaning of the virtual absence of archaeological sites in the region (in great contrast to preceding and succeeding periods) (e.g., Finkelstein and Perevolets; 1990; Rosen 1987, 2017b), but in the absence of evidence, one can certainly not reconstruct desert trade systems, or even posit their existence.

The camel and Iron Age trade

The adoption of the domestic dromedary (e.g., Bulliet 1990; Kohler-Rollefson 1996; Rosen and Saidel 2010; Sapir-Hen and Ben-Yosef 2013; Wapnish 1981; Zarins 1978 for reviews of camel domestication and exploitation) into the economic systems of the Near Eastern deserts impacted every aspect of desert life. The camel is stronger and larger than the donkey, and is able to penetrate more deeply into the desert. Thus, a donkey can carry on the order of 80 kg and is best watered every day (e.g., Ngendello and Heemskerk 2004). A male camel can be loaded with 200-300 km and can travel up to three days without being watered (Gauthier-Pilters and Dagg 1981). Neither horses nor oxen can be used as effectively as camels in the desert. Of course, wheeled vehicles enhance transport efficiency, but require road infrastructures, maintenance, and equipment.
Bulliet (1990) made the case long ago for the superior efficiency of pack camels in desert environments.

Finkelstein (1988) has attached the Iron Age florescence in the Central Negev to the domestication of the dromedary, suggesting that it coincided with specific political contexts, the rise of Iron Age states, which enabled significant increase in Arabian trade, and consequent economic prosperity in the Negev, especially as concerning the site of Tell Masos (also Fritz 1981; Kempinski 1978). Much of his argument is based on analogy with the late 1st millennium Nabatean trade system, but the actual content of the proposed increase in trade, what goods were transported and traded, is not examined. In contrast, Sapir-Hen and Ben-Yosef (2013), and Grigson (2012) also see the camel playing a crucial role in the development of trade out of Timna in this period, clearly to be associated with copper. A similar case can be made for Feinan, achieving a peak in intensity of copper production in this period (Hauptmann 2007; Levy et al. 2012), and presumably facilitated by the use of camels. One can posit an already extant donkey caravan trade between these different areas of the desert, such as Red Sea ports like Etzion Geber = Tell el-Kheleifeh (e.g., Pratico 1985), and other resource exploitation sites like Timna or Feinan and the settled Mediterranean zone. If so, then with respect to this trade, the introduction of the domestic camel is primarily an increase in efficiency of trade, again, the primary factor being bulk and mass. Notably, however, service sites (caravanserais, watering stations, guard towers, etc.) along obvious routes and ways are not evident in the Iron Age. If the Iron Age forts of the central Negev (e.g., Figure 4) somehow served some of these functions (equipped with cisterns, enclosed areas, rooms, and fortified), then the routes are certainly not clear and suggest that use as trade/way stations was not the only primary function of these sites, if indeed a primary function at all; they may have served as small military or police outposts, perhaps providing sanctuary during raids or other disturbances.

The Nabatean spice route

In the Negev, the Nabatean Spice Route, leading from the Red Sea to Petra and across the Negev to the Mediterranean Sea (e.g., Cohen 1982; Evenari et al. 1982:32; Meshel and Tsafir 1975), is the first caravan route to show clearly the infrastructures we associate with caravan trade, way-stations (caravanserais), watch-towers, road markers, and cisterns not directly associated with habitations. The spacing of the Nabatean caravanserais through the Negev, roughly 15-20 km between stations, suggests a day’s journey. The caravanserais themselves are equipped with...
rooms, open courtyards, large kitchens, and water, and suggest a defensive stance, if not truly fortified. There are no texts describing the actual daily function of the way stations, but based on the large investments evident, the standardized formats, and the texts describing Nabatean military in the general region, most scholars assume they were state administered (e.g., Caner 2010:6-7; Cohen 1982; Meshel and Tsafrir 1975). The key difference between the Nabatean caravan trade and preceding trade systems, whether incorporating caravans or not, is the clear evidence for state investment in support infrastructure along the extent of the trade route.

The goods transported included spices, perfumes, medicinal herbs, incense, and cosmetics, all originating in the Tropics, in south Arabia, the Horn of Africa, and India (e.g., Amar 2003). All qualify as luxury goods, valuable and thus economically justifying the long distance and efforts of transport. Notably, the trans-desert segment of the passage was only part of a longer route that included significant sea travel, but the relatively short overland trip from the Red Sea to the Mediterranean was clearly lucrative, as evidenced in the accumulated wealth of the Nabatean kingdom. Once the trade-winds crossing the Red Sea were understood (Crone 1987), the Nabatean trade system (already annexed by Rome in 106 CE) was effectively eclipsed and the primary trade route shifted to the shores of Egypt, transport across the Eastern Desert, and shipment down the Nile.

**Evolutions of trade**

The sequence presented above is, of course, historically particular. However, the themes and methods reflected in this Negev sequence are universal. These can be examined from the perspectives of the changing functions of the goods traded from the desert to the settled zone over time, the changing technologies and infrastructures of trade, and, as a kind of umbrella overview, changing social, political, and economic contexts of trade.

In terms of goods traded (again, from the desert to the settled zone), the sequence is as follows (Table 1):

1. In the Epipaleolithic and Neolithic periods, the goods traded comprise exclusively small scale identity markers, most notably shells and beads. On one level, such goods would seem to suggest a form of reciprocity. On another, the disparities between the zones, with village systems (in the Neolithic, but perhaps as early as the Natufian) and the hunter-gatherer bands of the desert, would suggest more formal economic structures, agents of one kind or another acting as intermediaries, to mediate the social asymmetries of the trade.

2. Culminating in the Early Bronze Age (Late Timnian in the desert), but from earlier beginnings in the Chalcolithic Period (Middle Timnian), goods reflect new functions, most notably significant utilitarian aspects (milling stones, stone vessels), and corporate cult functions (especially in the copper objects of the Chalcolithic period). In fact, we still do not know in what form copper was traded from the desert to the settled zone, but regardless, trade in the late 5th through 3rd millennia BCE transcended simple identity. If we posit some kind of agent-based exchange for the earlier periods, then most certainly by the 3rd millennium BCE we can posit some variability in trade functions, probably including formal trade agents at trading posts and in settlements, itinerant traders, and markets in the central settlements themselves. This trade is clearly predicated on the domestication of pack animals, donkeys, capable of transporting both massive and bulky goods.

3. With the domestication of the camel, concomitant with the rise of Iron Age states and empires, the capacity of trade increased, both in terms of quantity and distance, and with it the range of goods and related social functions. In particular, this should probably be associated with the increasing intensity of copper exploitation, a result of the rise of state level distributive mechanisms and the greater range of goods that are associated with the use of tin bronze, including metal tools and weapons.

4. The rise of the first millennium empires of the Near East and Mediterranean established large scale markets, resulting in new trade systems and adding an entire new set of luxury items from the tropics to be integrated into growing elite systems. Thus, the basic set of Nabatean goods fed into cult systems as in vast amounts of incense used in both pagan and Jewish/Christian ritual throughout the Mediterranean region and status markers (as in the cosmetics and perfumes part of the trade system) to distinguish from the corporate identity markers of earlier periods, with new goods and on scales not previously seen.

These changes are, of course, correlated with changing technologies and ever-increasing infrastructure investment, in turn concomitant with ever-increasing socio-economic complexity and ever-larger demographic pools. Thus, technologies like the introduction of the North Arabian saddle (Bulliet 1990), allowing more effective warfare from camel back, were innovations tied inextricably to the evolving sedentary societies, but with great impacts on desert societies as well (in this case, among other things, increased military threats to the settled zone). Indeed, even the introduction of various domestic pack animals can be viewed as technological innovations, but innovations which occurred elsewhere and were adopted into
the desert, thus again reflecting the fundamental connections between social, political, economic, and technological changes.

It is, of course, trivial to conclude that the development of trade is a function of evolving societies; however, the evolutions reviewed here are not linear, but marked by the instabilities of ancient urban civilization (e.g., Marcus 1998) tempered by desert adaptations. That is, there is a particularism associated with the evolution of southern Levantine desert trade systems with periods of evolving trade and periods of little or no trade. Beyond such specific examples as the Red Sea trade winds mentioned above, or periods of the political expansion of the Mediterranean states into the Levantine deserts, these periods match the dynamics of desert demography (Rosen 2017b), with periods of demographic expansion versus contraction. During periods of evolving trade and periods of little or no trade, Beyond such specific examples as the Red Sea trade winds mentioned above, or periods of the political expansion of the Mediterranean states into the Levantine deserts, these periods match the dynamics of desert demography (Rosen 2017b), with periods of demographic expansion versus contraction. During periods of evolving trade, desert trade, in all its functions and diversity, also contracted. In this context, it is also worth noting that the set of functions, technologies, and range of goods evident in the sequence was cumulative. Each period of trade florescence added to the previous period of florescence, not constrained by the immediately preceding period of contraction. This phenomenon of cumulative functions is clearly the result of social continuities beyond the desert itself and is again reflective of the varying degrees of integration between the desert and the settled regions over time.

Acknowledgments: I am grateful to Persis Clarkson and Calogero Santoro for inviting me to participate in the Caravans Workshop. Lior Schwimmer graciously allowed me to cite his as yet unpublished work on rock art and trade routes. I am grateful to two reviewers for their valuable comments, genuinely improving the quality and usefulness of the paper.

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